



# **MERIT**

An excerpt from the book MERIT, EXCELLENCE, INTELLIGENCE, offering Questions, Reflections, and Answers to assist readers in shifting their focus from Diversity, Equity, and Inclusion (DEI) to an emphasis on Merit, Excellence, and Intelligence (MEI).

"Meritocracy" is based on the idea of appreciating a person's value through their achievements, problem-solving skills, and attitude. It emphasizes the qualities that make an individual or their actions a model of admiration and respect. Similarly, "merit" highlights the acknowledgment of success, particularly focusing on the effort and commitment dedicated to achieving goals.

In the current context marked by a socialist turn, a radical left-wing ideology centered on identity issues such as race, gender, sexual orientation, etc., has taken root in our society.

Passion and the pursuit of prosperity, once synonymous with merit, are now replaced by a philosophy aimed at leveling people down. This results in a lack of responsibility and enthusiasm for fruitful work, stemming from socialist doctrine.

When evaluating merit, it is essential to base one's judgment on direct observation rather than information from other sources. The important thing is that each case is judged on its own merits.

Life is a daily test composed of trials. Testing your abilities gives you reasons to get up in the morning, guides your life decisions, influences your behavior, shapes your goals, and creates meaning. Each trial and error helps you discover the values associated with « merit, » such as integrity, honesty, and the willingness to learn and improve.



« Meritocracy » is based on the principle of selecting and promoting talents, valuing individuals demonstrating exceptional skills, abilities, and results, allowing them to access leadership positions regardless of their background or political connections.

A key element of meritocracy is taking responsibility. When a person takes responsibility for their actions, they gain the trust and respect of those around them. Responsibility demonstrates integrity, honesty, and the willingness to learn and improve. People with strong character traits, such as honesty, respect, and responsibility, contribute to creating a positive and productive environment.

« Merit » does not exist without common sense in behavior or problem-solving. Above all, « merit, » is the result of the ability to demonstrate common sense, using qualities such as reliability, integrity, honesty, responsibility, respect, adaptability, professionalism, and empathy.

« Merit » cannot be achieved without perseverance, as it is essential for success in any field of life. It allows you to overcome challenges, maintain a positive attitude, achieve your goals, and keep moving forward despite failures.

In today's world, a person succeeding by 'merit' must combine happiness, health, and the pursuit of passions with professional achievements and material goals. To accomplish your mission, you must cultivate the keys to success: wisdom, integrity, work ethic, determination, gratitude, consistency, and resilience.

As demonstrated by American President Donald Trump, the source of success lies in determination and resilience. Like any good businessman, he judges people based on their abilities, honesty, and merit.

This principle is commonly applied in most responsible companies valuing the ethics of « merit » and in public organizations such as federal, state, provincial, and local government agencies governed by laws to this effect.

In the chapter on MERIT, we will explore the challenges deliberately placed along the path to foster growth and resilience. We will delve into the qualitative and quantitative evaluations essential for attaining values associated with «merit,» such as integrity, honesty, and the drive to learn and evolve.

- How can we define « merit »?
- How to recognize « merit »?
- What should be considered when assessing « merit »?
- How to avoid falling into the trap of judging others?
- Life is a series of trials



- Meritocracy
- What does it mean to have integrity?
- What is honesty?
- What do we mean by willingness to learn?
- How to improve?
- Taking responsibility
- Strong character traits
- Exercice common sense
- Admit that you are wrong
- Coward or hero
- Be unconventional
- Perseverance
- Succeed by merit
- The essential in the merit
- Are « merit » system principles important?
- Performance management according to the « merit » system?

Merit isn't something that materializes spontaneously. It doesn't stem from conformity or rigid standardization; rather, it arises from your intuition and the determination to drive progress.

Striving to attain merit will not only surprise you but will also ignite a desire to push further in your journey toward your (MEI) strategy.

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In addition to his work as an author, Germain Decelles serves as a Change Management Strategist. With over 40 years of business and consultancy experience, he has worked with both local and international markets in a wide range of sectors, including retail trade, distribution, information technology and



communications, transportation, manufacturing, financial services, and government organizations.

Other publications by Germain Decelles include:

- ISO Pour Tous
- Le manuel d'information ISO
- Le guide de préparation ISO
- La gestion du changement en affaires
- La gestion de projet d'affaires
- Le changement POUR TOUS
- Change your future, now!
- My success is your success.
- Mon succès est votre succès.



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